

MediEstates

Dental Practice Sales
& Valuations Experts

Thinking about your next move?

It could be buying your first practice, expanding, selling or retiring - for a stress-free transaction use an experienced practice broker.

So where to start?

MediEstates has grown and developed since 2005 to become the largest specialist broker of dental practices in the UK. Extensive experience in the buying and selling of dental practices means that their experienced team can help you optimise the value of your practice, and as a potential buyer you can find the ideal business to suit your experience and aspirations.

How can you help me?

MediEstates works on behalf of both buyers and sellers, and is a vital link between the two, as no other party in the process is in touch with both sides. It's important for both sides that the process keeps moving; MediEstates trusted experts provide guidance and act as a prompt to both sides, which results in a smoother, **less stressful** transaction.

Regulations and satisfying the Care Quality Commission (CQC) is another crucial part of the sales process, including getting a DBS check for both buyer and seller, ensuring that both buyer and seller are completing

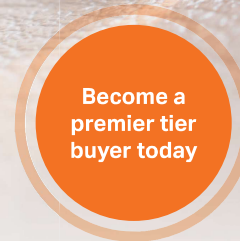
the correct application forms and that they can satisfy the CQC's criteria. MediEstates has a CQC Consultancy Service that is complimentary to help put your mind at rest.

There's a lot involved in selling a practice especially from an administrative point of view. MediEstates helps you with this time-consuming and often quite complicated process, with well-timed advice on what paperwork will be needed and when.

What will you do to sell my practice?

It's important to obtain a realistic valuation and that's why MediEstates regularly analyse the market to make sure their valuations are in line with market trends and current bank valuations.

We have extensive market knowledge and have helped hundreds of dental practice owners achieve the highest sale price possible whenever the time was right to sell. Whether you want to sell outright or stay on at the practice for years to come, we can advise on which buyer might best suit your requirements and subsequently negotiate



the best possible deal on your behalf. With our expertise, we will be able to confirm when the price is indeed 'right'. Our advice is free, there are no up front fees, and all of our discussions are totally confidential. MediEstates offer a free dental practice appraisal either on-site or off-site at a time which suits you.

MediEstates have thousands of registered dental buyers just waiting for the right practice, and at any one time we are actively marketing over 140 dental practices.

As the UK's largest specialist dental practice broker with a team of experienced and committed brokers, MediEstates is truly best placed to achieve a successful outcome for buyers and sellers alike.