

# The Confident Dentist Academy

## Training Specialist

Find out how great communication can improve business performance and your personal life. What results could you achieve?

The Confident Dentist Academy is a training company specialising in world-class communication training for dental practices, dental practice owners, teams, specialists and organisations. Using the processes we teach, you'll be able to improve your communication skills with staff and customers alike, creating cohesiveness, increase your leadership and credibility within the practice, responsiveness and rapport among your team.

At The Confident Dentist Training Academy, our mission is to help dental professionals, like you, learn world-class communication skills, selling with integrity, personal development through the use of human needs psychology (NLP), and your years of experience in the profession.

You'll learn influence and persuasion skills to help your patients' make the best choices available (rather than the cheapest), thereby increasing your private dentistry income. You'll even improve your personal relationships among family and friends and you'll learn about human dynamics and how to connect better with everyone you communicate with.

These training courses are designed specifically for dental practices, uniquely combining the very best of skills, methodologies and expertise for achieving exceptional results.



**Dr. Barry J Oulton**  
B.Ch.D DPDS, Founder of  
The Confident Dentist

Dr. Barry J Oulton B.Ch.D DPDS qualified from the University of Leeds in 1993, obtained his DPDS from Bristol University in 2001 and his Masters

level at the Aesthetic Advantage in West Palm Beach Florida.

Barry became a senior instructor for the Aesthetic Advantage both in the UK and US. He's run two successful dental practices, was a vocational trainer for five years and has lectured for DMG in Germany, S4S on splint therapy and Septodont on pain and patient management. He still works clinically 3 days a week at the award-winning dental practice in Haslemere Surrey which he sold to the Portman Group in 2018.

Barry has a passion for training others, is a coach and mentor to students, dental professionals and business owners. His 23 years as a clinical dentist and his ever increasing knowledge about people and psychology has led him to write several training courses that are guaranteed to improve people's businesses, personal lives and increase the profits they work for.



### Why join me?

- Increase job satisfaction – less stress
- Increased practice income and take home pay
- More time off with the ones you love
- Build amazing rapport with patients, family and friends – better relationships
- Compliments NOT Complaints
- Understand how patients buy and thus sell more complex treatment plans
- Increased treatment acceptance
- Unlimited referrals and reviews

“Brilliant course which has added value to my everyday practice. This training should be implemented at an undergraduate level.”

Dr Pavandeep Narwal

“This has been the most inspiring and valuable course I have done not just in my professional career but in my personal life. I feel more confident, more empowered and buzzing to go back to work. Thank you Barry.”

Dr Raquel Valentim

Free one hour  
consultation

THE  
CONFIDENT  
DENTIST

CLIMB YOUR LADDER TO SUCCESS